



Erasmus+

ARCHIMEDES

Sail With EntrepreneurShip

24th May – 1st June 2018

Estonia

Learning mobility of individuals

Organized by “Youth for Social Change”

Summary of Project

According to the Eurostat statistics youth unemployment rate in Europe in July 2014 was 21.7 % in the EU-28. This is the lowest rate for the EU-28 since September 2011, but anyway the rate is still high as the latest statistics of Eurostat December 2016 shows 18.6 % of young people are unemployed in the EU-28. The highest rates were observed in , Greece (46.13%), Spain (43.6 %)Italy (36.4 %), Croatia (29.7%). Entrepreneurship is one the most important aspect to fight with youth unemployment as today social entrepreneurship is becoming one of the effective and innovative methods to solve the social problems. It gives the opportunity to deal with the problematic issue in a creative way that in turn helps to involve into social sphere more people, create alternative jobs and income. In light of economic changes, globalisation and requirements on labour market (the moving from employment to employability) entrepreneurship itself is becoming popular issue among young people as a lot of them are struggling to find job or having their own income. As a result of these young people are searching alternative way which turns to be running of their own enterprises. In order to be able to do this they need some certain skills and knowledge like knowledge business sector, understanding financial risk and management, having soft skills (communication, leadership, management etc). Moreover, 90 % of all startups are failing which stops young people to put their ideas in action. At this point NGOs should provide young people with information and help on the topic of social entrepreneurship and involve them into the issue. But there are not many organisations which are competitive enough in this field. That youth exchange “Sail With EntrepreneurShip” aims to develop participants’ skills on social entrepreneurship, financial management, creativity, soft skills, strategic planning

of the ideas. It is designed for youth leaders, youth volunteers ages between 18 - 30 to explore methods of working with youth on the topic of social entrepreneurship and practical skills on running the social enterprise with their organisations. The priority age group will be 18 - 25 years old. The whole project is built up and developed in accordance with the objectives and the priorities of the Erasmus+ Programme. Our objectives are: 1) To develop creative thinking, soft skills, financial management, strategic planning of the ideas and social entrepreneurship skills 2) To transfer knowledge and experiences on how to motivate young people in developing entrepreneurial paths. 3) To offer a basic exchange on how to develop, validate and implement social entrepreneurial projects. 4) To explore practical ways of supporting young people set up social enterprises, taking into consideration legal, financial, management and social requirements. 5) To equip youth leaders and youth volunteers with tools and methods designed to develop entrepreneurial skills 6) To develop new methods and tools of working on the topic of social entrepreneurship. 7) To provide participants with the opportunity to exchange experience and expertise in the field of social entrepreneurship. 8) To inform the participants about opportunities to develop new projects under the Erasmus+ Programme The project will be take place in Estonia between May 24th to June 1st 2018 with 35 participants from Programme countries such as Estonia, Lithuania, Italy, Bulgaria, Turkey, Romania and United Kingdom. Working methodologies of the youth exchange will be based the non-formal education methods such as outdoor activities, debates, discussions, sharing experience, creative sessions and self-assessment sessions, roll-play activities, simulation games, meetings with young entrepreneurs, Erasmus+ possibilities, innovative presentations, teambuilding activities, energizers, ice-breakers, "getting to know each other" tools, brainstorming, individual/pair/group work, inspirational visit, feedback and reflection sessions. Regarding to the specific methods and tools on the project topic the trainers will use business model canvas, CEFE, XMind, creativity tools, brainstorm maps, logical framework, problem tree , etc. Except the trainers local and international young social entrepreneurs and experts will involve into the project. The main results of the project will be activities for young people on the topic of social entrepreneurship implemented by project participants in the countries and social enterprises created by young people after these activities. We expect that the youth exchange will help the organisations to start to run their own social enterprises. Also the project will increase the quality of youth activities and projects on local and international levels, including new cooperation.

Profile of Participants and Working Language

Working Language and Profile of Participants

Profile of participants: Estonia, Lithuania, Italy, Bulgaria, Turkey, Romania and United Kingdom (1 group leader and 4 participants per country) 35 participants (youth leaders and young volunteers between 18-25 the priority age group. There is no age limit for Group Leader (18+).

Age: 18-25.

Language: The language of the course will be English. Participants should be fluent in English

Participation fee: €20.- The participation fee will be deducted from travel reimbursement cost.

Working Methodologies

Our training course will be based on non-formal education methods such as group works, simulations, individual reflections, peer to peer learning etc.

It means that learning is based on your experience, your motivation and your needs. You are responsible for your learning but the team

Responsibility of Partner Organizations

- Finding motivated and experienced participants
- to assist travel arrangements
- to warn the participants about the travel documents for reimbursement.
- to inform them about the schedule, tasks, duties and rules.

Responsibility of Participants

- Please inform the organization if you have any kind of allergies, chronic diseases or disabilities. If you are vegetarian or vegan, it is also required.
- Please fill the Application Form via link: <https://goo.gl/forms/Brtswt6jcrF0kiYf2>
- To search travel options and inform us about the details of the tickets and buy them **AFTER GETTING CONFIRMATION** from the coordinator.
- To inform the hosting organization about the arrival
- To attend in the all sessions of the project activity.

Preparation for the Training Course

Intercultural Night:

There will be 2 intercultural nights where you can present some food from your country. So please bring the ingredients you will need. We will also provide the things you can find in market (if needed).

Financial Issues and Conditions

We will reimburse travel cost after the training course in **euro via Western Union transfer** for non-EU residents and via **bank transfer** for EU residents. Please prepare your bank-details!!

The foreseen time to reimburse the travel cost is July 2018.

!Note (IMPORTANT!): We will **NOT REFUND** any tickets that have been purchased **by a travel agency**, this is not the most cost effective method and will **NOT** be refunded!

!!Note (IMPORTANT!): We will **NOT REFUND** any taxi expenses unless that will be only options to travel (incase the public transport will not work etc). Taxi expenses has to be confirmed in advance!

The prices on the TICKETS, not on the invoices, will be regarded while your reimbursement will be calculated.

!!!Note: Reimbursement of travel costs will only be done upon presentation of all (including return tickets) original tickets, receipt/invoices and boarding passes. Please print before all documents, which are related to travel expenses. This means that once home after the training, participants will be asked to send the originals of all return documents and boarding passes. Please remember to **bring the original invoices** – there will be no reimbursement without the original invoices and tickets with indicated Names of travelers, description of the journey, indication of cost and currency and date of travel.

Please do not lose your boarding passes; you will need them for reimbursement of travel cost.

!!!!Note: If participants pay for their ticket with a credit card, they are requested to bring along the confirmation of payment (i.e. credit card slip and/or bank statement).

!!!!!!Note: Reimbursement will be done in EUR, regardless of the currency indicated on the ticket and receipt/invoice. Any tickets purchased in a local currency other than EUR, will then be converted and calculated according to the exchange rate of the month when the grant agreement for this project will be signed by the NA, as stated in the official European Commission web-site at <http://ec.europa.eu/budget/inforeuro/index.cfm?Language=en>

!!!!!!Note: Finally, please print all documents related your travel (Electronic Tickets, bus tickets etc.). We kindly ask you to bring money you will need to spend for your own goods during project.

Maximum Travel Cost Limit Per Country/Per Person

COUNTRIES	Max. Limit Per Person	Number of Participants
Estonia	€20	6
UK	€275	5
Bulgaria	€275	5
Italy	€275	5
Turkey	€360	5
Romania	€275	5
Lithuania	€275	5

Health Insurance

Health insurance is not provided and will not be reimbursed by the organizers. Participants are strongly suggested to make a health insurance.

Visa and currency

For non-EU citizens visa is needed to enter Estonia. If you need visa to participate in the training please contact us as soon as possible after confirmation of your participation in the training. Organizer will provide you all needed documents to apply for visa. All visa-costs (excluding insurance) will be reimbursed together with travel costs.

Please **DO NOT FORGET** to bring along the confirmation of payment (i.e. credit card slip and/or bank statement).

Currency: The currency in Estonia is the **Euro (EUR)**

Some useful words in Estonian while travelling

Jah	Yes
Ei	No
Palun	Please
Olgu	O.K.
Aitäh	Thank you.
Tere	Hello
Mis su nimi on?	What is your name?
Minu nimi on ...	My name is...
Meeldiv tutvuda	Nice to meet you
Kuidas läheb?	How are you?
Mul läheb hästi, tänan.	I am fine, thank you.
Kust sa pärit oled?	Where are you from?
Mina tulen ...	I am coming from ...
Mina ka!	Me too!
Head aega	Goodbye
Tere hommikust!	Good morning!
Tere õhtusst!	Good evening!
Head ööd!	Good night!
Nägemiseni!	See you later!

Kus on ...?	Where is...?
Ma tahan minna ...	I want to go...
Lennujaam	Airport
Bussijaam	Coach (Bus) Station
Buss	Bus (Coach)
Minibuss	Minibus
Väljumine	Departure
Saabumine	Arrival
Rahavahetus	Exchange Office
Pilet	Ticket

Training Venue and Travelling Arrangements

Our accommodation - Nelijärve Puhkekeskus - locates 66km, 45min train ride away from Tallinn. We will be staying in tiny wooden houses, 4 people in a room. Each room has shower, toilet, TV, fridge, bed sheets, hand towel and big towel for everyone.

There are different facilities for extra cost, such as sauna, Exit Room, Discgolf, rafting rally, watercrafts workshop (for using those you'd need to pay yourself). However, we will offer you Estonian sauna in one evening - bring your swimwear!

There are tiny lakes and nice hiking trails near the venue.

You can visit the homepage of the venue to find more information about facilities and see the photos <http://www.nelijarve.ee/majutus/puhkemajad/>

Easiest way for reaching the venue is by train (train stop Ülemiste is very near to Tallinn airport, for reaching it you can either walk or take tram from the airport and drive 2 stops to Ülemiste jaam). Train departures from Tallinn to our venue - Nelijärve - 8 times a day (see schedule

<https://pilet.elron.ee/Schedule?From=Tallinn&To=Nelijärve&Date=31.05.2018>). When you arrive to Nelijärve train stop, then our accommodation is only 500 meters walk from there.

More detailed information about reaching the venue can be shared once everyone arrival times have become certain.

Please contact and consult the organizer about your travelling plan. Do not buy your tickets until the organizer approve the details. Any tickets purchased without consultation or from travel agency will not be reimbursed.

Draft Program

D/H	24.05	25.05	26.05	27.05	28.05	29.05	30.05	31.05	01.06	
08.30	Arrivals	Breakfast								Departures
09.30		Knowing each other	Sharing Experiences and exchange knowledge	Business Model Canvas	Visit a social enterprise or meeting with a social entrepreneur	Employability Skills: Presentation	Creativity	Development of new Project Ideas		
11.00		Coffee Break								
11.30		Team building	Presentation of countries Social Entrepreneurship Situation	Business Model Canvas	Visit a social enterprise or meeting with a social entrepreneur	Communication and Public Speaking	Sense of Innovation	Development of new Project Ideas		
13.00		Lunch								
14.30		Aim, objectives, and program Erasmus+ and youthpass	Problems' and needs' analyses	Business Model Canvas	Free Afternoon	Teamwork	Social Impact	Writing Youthpass		
16.00		Coffee Break								
16.30		Welcome and opening	Understanding of terminology	NGOs Market	Business Model Canvas	Free Afternoon	Managing finances	Tools for Entrepreneurs such as Trello, Google drive, forms, publications	Follow up planning and Evaluation	
18.00		Reflection Time								
19.00		Dinner								
21.00	Welcome night	Intercultural night 1	Free	Intercultural night 2	Free	Free		Farewell Party		

Contact Details

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Deadline to send application: 25 February 2018.

All applicants will be informed at 28 February 2018 regarding the selection result rather they are selected or not.